## Credit card insurance coverage

## How much protection is really provided?

Travel consultants who offer insurance coverage to their clients are frequently met with the reply, "no thank you, I have credit card coverage."

To ensure your clients have the proper protection, here are some questions they should be asking their credit card company.

## Key points to know about credit card insurance coverage:

- Coverage varies greatly
- Restrictions could include traveller's age and trip length
- Medical cost limits might not be enough to cover treatment
- May exclude trip cancellation and baggage coverage
- Flight accident and accidental death coverage might not be available
- Do I have to purchase my trip on your credit card to activate the insurance coverage?
- How many days am I covered for? Can I benefit from this coverage if I stay longer? Do you allow extensions?
- Am I covered for all emergency/hospital expenses? For what amount? Does my age, my medical history, medication, or pre-existing condition affect the coverage?
- Am I covered if an air ambulance is required to bring me back to Canada?
- Are there any sports excluded under this coverage?
- 6. Will you pay direct or guarantee payment to the medical facility? Do I have to pay a deductible?
- Will you co-ordinate with my provincial plan or do I have to submit the balance of my claim to you?
- Are my benefits cancelled if I miss a credit card payment while I'm away on my holidays?

- Do you provide a 24 hour, 7 day-a-week toll-free assistance telephone number? If so, is this service operated by you or a contracted assistance company?
- Am I covered for cancellation of my trip entirely that is: air, hotel, transfers, tax and services – before my departure?
- Am I covered for cancellation or interruption of my trip if my travelling companion gets injured or sick?
- Am I covered for trip cancellation if I can't stay in my principal residence because of a fire, flood, tornado, or ecological disaster, for example?
- 13. What is the Family Member definition? Does my credit card provide coverage for each of my family members? What could happen if my elderly parent suddenly became ill? Would I be covered if I had to cancel?
- 14. Am I covered for cancellation or interruption if a new travel advisory is issued for my destination?

Prepare yourself to explain how travel insurance protects your clients with the sales and training resources in the partner login area at <a href="https://www.allianz-assistance.ca">www.allianz-assistance.ca</a>.

For more information, contact Agency Services at 1-800-465-4279.

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